



Published as an informational service to Owners and Engineers of Storage Tanks by TANK INDUSTRY CONSULTANTS
Indianapolis, IN 317/271-3100 * Laurel, MD 410/880-4004 * Houston, TX 713/789-0989
Long Island, NY 516/467-6661 * Orlando, FL 407/851-5745

Chairman's Corner

By: Crone Knoy

superannuated (sĭ'per-àn'yĭ-ă'tid)

1. retired on a pension.
2. too old for work, service, etc.

Every once in a while, as I am looking up a word in the dictionary (a real one with pages), I run across a word that strikes me as one that perhaps could be used in our daily living. A few years ago I saw the word *superannuated* as a header for a page in the Thorndike Barnhart Handy Dictionary and thought that it surely must apply to tanks and perhaps (perish the thought!) to my personal future.

The term *superannuated* should never be applicable to water storage tanks since a properly specified, designed, constructed, and maintained tank should have an indefinite life. By indefinite, I am speaking in virtual terms (a few centuries), not absolute ones (infinite). It is our creed at TIC® to perform our engineering services so that your tank can realize its full, service life and never become *superannuated* unless because of changes in your water system's needs the tank can no longer serve its intended purpose due to its capacity, height, or configuration. Even then, a well-maintained steel tank can be dismantled and moved to a new location where it can again be of service for many years.

At TIC, as we have completed our 16th year of service and are well into our 17th year, it is appropriate that we tell you of some exciting new developments which will result in an increased permanence of our organization. By the time you receive this issue of TANK TALK® we will be in our new corporate facility--one constructed for the uniqueness of our operation which will enable TIC to perform our services more effectively. The building is not opulent, but it does provide a quality working environment in which to perform quality work.

Along with the new physical environment, we are enhancing our client communications with a new computer network, new telecommunications equipment, and a computerized client/project information and management system.

Our primary telephone number will be what we call the "front door." When dialing our primary number, your calls will be answered by our switchboard operator, and forwarded to the appropriate individual, an alternate person, or to voice

mail if you would like to leave a message. Those of you preferring to bypass the operator will be provided a number from which you can dial the extension of the individual you are trying to reach directly. If that person is unavailable, you can leave a voice mail message or talk to someone else who might be able to help you.

One of the comments we repeatedly hear from our clients is that they appreciate being able to always talk to someone at TIC who has the answer to their question--or if not, will respond quickly after finding the answer. Clients are not restricted to having to talk to only one person and wait until that specific individual returns to the office to get an answer. Our new telephone system will further enhance this aspect of our communications efforts.

An additional enhancement will be our new computerized client/project information system. It will take several months to get all historical information merged into the system, but once in place, virtually all information concerning your project will be instantly available to any engineer or project manager, further allowing us to respond to your needs in a timely manner.

Superannuated?? I hope not. We are just constantly maturing, fine-tuning our services and enhancing our physical and human resources to meet our clients' changing needs.

By the way...you will notice that I have not discussed the first definition of *superannuated*, that is: *retired on a pension*. After being at home for a month and a half this summer recovering from knee replacement surgery, some folks may have thought that's what had happened to me. Not so! I'm back in the full swing, meeting with clients, attending industry association meetings, reviewing and proofing reports and specifications, establishing vehicles for total employee ownership of TIC, and getting tremendous personal satisfaction out of building an organization of personnel with not only the technical knowledge to meet the needs of the industry, but who also have the values needed to meet these needs in the "right" way. I hope it is many, many years before I add "superannuated" to my title.

TIC® Tank Seminars

TIC's two-day seminar, "Water Storage Tanks--Design, Construction and Maintenance" will be offered at four sites during January and February:

January 23 & 24 - Ontario, California

January 31 & February 1 - Indianapolis, Indiana

February 7 & 8, - Baltimore, Maryland

February 15 & 16 - Orlando, Florida

These seminars are designed to familiarize attendees with the proper construction and maintenance of steel and concrete storage tanks and other structures. Included will be discussion of current "hot topics" such as lead abatement, seismic design, regulatory concerns, composite tank construction, and new developments in the AWWA standards. The seminar will benefit facility owners, operations personnel, engineers, contractors, and maintenance personnel.

The cost for the two-day seminar is \$495.00. The registration fee includes lunch, morning and afternoon breaks each day, and a seminar manual which contains the course outline and a number of important industry publications and standards. Throughout the seminar, there will be many opportunities to network with others in similar occupations and to discuss your specific concerns and problems with top-rated professionals within the tank industry.

For more information about the seminars or for registration information, contact TIC's Seminar Coordinator, Linda Reed, at 1-800-TANKSEM.

Effective December 18, 1995

TANK INDUSTRY CONSULTANTS

New Address & Phone Number

**7740 West New York Street
Indianapolis, Indiana 46214**

317/271-3100 - Phone

317/271-3300 - FAX

and

Effective January 13, 1996

TIC's Southeast Regional Office

will be relocating to

5850 T.G. Lee Boulevard, Suite 650

Orlando, Florida 32822

phone number will remain the same

407/851-5745

Industry Activities

Steel Structures Painting Council (SSPC) - Approximately 3,000 people attended this year's SSPC Annual Meeting, *SSPC '95*, in Dallas, Texas in mid-November. **Chip Stein**, Vice President of TIC, was this year's Seminars General Chair. In all, more than thirty courses, seminars, and tutorials, including presentations by **Crone Knoy** and **Steve Roetter** of TIC, provided attendees with some of the best educational opportunities in the industry. And more than 200 exhibitors, including TIC, offered information on a wide array of products and services. Mark your calendars now for *SSPC '96* to be held in Charlotte, North Carolina November 17-21, 1996.

In addition to the Annual Meeting, SSPC hosts a number of seminars and training sessions throughout the year, including its *Lead Paint Abatement and Removal Conference* which for the past nine years has been one of the premiere events for obtaining the very latest information about the removal and disposal of lead-based coatings. This year's Lead Conference is being held in Pittsburgh, Pennsylvania March 11-13.

For more information about these conferences or other educational opportunities, contact SSPC at 412/281-2331.

American Water Works Association (AWWA) also sponsors a number of educational activities at both the national and regional level. The *1996 AWWA Conference & Exposition* will be held in Toronto June 23-27, and the *Distribution System Symposium (DSS)* is scheduled for September 8-11 in Portland, Oregon.

In addition to the national activities, AWWA state and section groups host seminars and annual conferences. To find out how you can become involved in your state association, contact the AWWA office in Denver at 303/794-7711 for the name of your section contact.

NACE International will host *Corrosion '96* in Denver, Colorado March 24-29, 1996. For conference details, contact NACE International at 713/492-0535 ext. 81.

Cold Weather Warning

A quick reminder that in many parts of the United States, tank owners should be implementing their cold weather operating procedures to help assure that icing conditions don't play havoc with their water system. For a detailed explanation of TIC's recommended cold weather operating procedures for water storage tanks and a cold weather checklist, contact TIC at 317/244-3221, or via FAX at 317/486-4708. (After December 18th, see phone and FAX number to the left.)

