

Ray E. Penny

Manager, Southwest Region

Tank Industry Consultants

API 653 Inspector Certificate #24684



Education

Oklahoma State University -
Bachelor of Science in Civil
Engineering

Dale Carnegie Leadership Course

Chester Karrass's Effective
Negotiating

Professional Affiliations

American Water Works
Association

American Petroleum Institute

Ray Penny is noted throughout the industry for providing engineered solutions to storage tank owners. For twenty-seven years he was with Chicago Bridge & Iron Company, a leading construction company specializing in a range of steel plate structures worldwide. He was Business Development Manager, US and Latin America for CB&I. Ray is skilled at building relationships, developing strategies, and finding solutions to storage tank owners' varied needs.

During his early career, Ray held positions in engineering, manufacturing, construction, and scheduling in the United States, Latin America, and the Caribbean. He was project engineer for a nuclear containment liner contract, and a project to assemble penstock sections on-site for a hydroelectric dam in Venezuela.

At Tank Industry Consultants (TIC), Ray is charged with the further development of the company's burgeoning southwest region market. Long known as the nation's leading engineering company in the water storage industry, TIC provides engineering and inspection services for water storage tank owners nationwide. As Manager of the Southwest Region, Ray is responsible for managing tank rehabilitation and new tank projects for TIC's southwest clients. In this capacity he oversees all phases of tank inspection, maintenance, and new tank construction to verify that the projects are completed in a timely, quality manner and meet the owner's requirements. Ray facilitates communication between the contractor, client, field technician, and project engineer, and monitors the progress of each project. His intimate familiarity with tank construction and repair procedures, standards, and recognized industry practices helps assure smooth-running, quality projects that are on schedule and within budget. Significant expertise on both the engineering and constructor sides gives him great insight into the total tank project, and allows him to troubleshoot potential problems quickly in order to achieve solutions that are in the best interest of Tank Industry Consultants' clients.